

FINLAND - NON-PILOTED AIRCRAFT - UNMANNED AIRCRAFT SYSTEMS I2 (2 - 10 KG)

232/2023

Contract or concession notice – standard regime

1. Buyer

1.1 Buyer

Official name: Finnish Border Guard

Legal type of the buyer: Central government authority

Activity of the contracting authority: Public order and safety

2. Procedure

2.1 Procedure

Title: Unmanned Aircraft Systems I2 (2 - 10 kg)

Description: The Finnish Border Guard (later also Contracting Authority) is planning to procure Unmanned Aircraft Systems (UAS) for operational use in border environment in accordance with this invitation and its appendices. The target number (40 - 50) of purchased UA-systems shall depend on the price of the systems. The procured Unmanned Aerial Vehicle (UAV) should have take-off weight between 2-10 kg including payload. The planned draft procurement list of items in one UAS includes: - 1-2 GCS (Ground Control Station) - Communication and Control system (datalink) - UAV with batteries and spare batteries and chargers - EO/IR-camera (Electro Optical and Infra-Red), can be separate - RVT (passive or active Remote Video Terminal, same as MRU (Mobile Receiving Unit) - Tether equipment set as option - Payload dropping system as option - Spare parts for two year estimated operating hours - Technical support - Operator and instructor training, such that Finnish Border Guard can train operators - Maintenance training - System documentation - Storage and transportation packages - SDKs and interfaces for integration of the system to existing communication infrastructure - GCS-integrated system simulator as option Typical operational use case scenarios shall be: - monitoring of human and vehicle traffic in border areas - Creation of situational awareness - Finnish Border Guard ISTAR-missions (Intelligence Surveillance Target Acquisition and Reconnaissance) - SAR-missions (Search and Rescue) - Support of special forces operations.

Procedure identifier: 4b9cff89-fa90-4e59-a109-5c7eb9d11d78

Internal identifier: RVLDno-2023-1992

Type of procedure: Restricted

Main features of the procedure: The Act on Public Procurement in the Fields of Defence and Security (1531/2011) shall be applied to the procurement. The value of the contract exceeds the EU threshold value of the applicable law. A restricted procedure will be applied. Restricted procedure means that all interested candidates may request to participate; only those candidates selected by the Contracting Authority will receive the actual Request for Quotation (RFQ) in the next phase and may submit a quotation. The phases of the procurement process are as follows: 1. Invitation to Participate 2. Candidate questions and Contracting Authority answers 3. Submitting of Candidates' participation application 4. Processing participation applications: verifying the suitability of Candidates 5. Selection of tenderers out of the Candidates that have submitted a participation application and notifying participants of the decision. 6. Sending of the RFQ 7. Tenderer inquiries and Contracting Authority answers 8. Submitting tenders 9. Opening of tenders: verifying the conformity of the tenders with the RFQ 10. Selecting three (3) Tenderers whose systems shall be verified in field tests. The selection

criteria shall be as according to the RFQ. 11. Field tests 12. Procurement decision and notification of the decision 13. Signing of security agreement and procurement contract RFQ will be sent to maximum of three Candidates fulfilling the requirements in this invitation and its appendices. The number of tenderers is limited to three, unless there are fewer suitable Candidates. In case there are Candidates on the third place with the same amount of points rewarded as defined in this invitation, all the Candidates with the same amount of points shall receive the RFQ. Field testing phase takes place at a place in Finland to be later defined and shall last for 2 days for each system. All costs related to preparing and submitting the participation application or quotation as well as all costs related to evaluation of quotations, including but not limited to field tests in Finland shall be totally at the Candidates or Tenderers expense and risk and no claims related to these costs can be submitted to the Contracting Authority. Should the procurement process be interrupted at any stage prior to a procurement decision, the Contracting Authority has no obligation whatsoever to indemnify any of the costs caused to the Candidates or Tenderers when participating in the process.

2.1.1 Purpose

Nature of the contract: Supplies

Main classification (cpv): 34711200 Non-piloted aircraft

2.1.4 General information

Additional information: For more information, please see the appendix "General Requirements of the System".

Legal basis:

Directive 2009/81/EC

2.1.6 Grounds for exclusion

Analogous situation like bankruptcy under national law: According to relevant documentation and valid legislation.

Bankruptcy: According to relevant documentation and valid legislation.

Corruption: According to relevant documentation and valid legislation.

Arrangement with creditors: According to relevant documentation and valid legislation.

Participation in a criminal organisation: According to relevant documentation and valid legislation.

Agreements with other economic operators aimed at distorting competition: According to relevant documentation and valid legislation.

Breaching of obligations in the fields of environmental law: According to relevant documentation and valid legislation.

Money laundering or terrorist financing: According to relevant documentation and valid legislation.

Fraud: According to relevant documentation and valid legislation.

Child labour and other forms of trafficking in human beings: According to relevant documentation and valid legislation.

Insolvency: According to relevant documentation and valid legislation.

Breaching of obligations in the fields of labour law: According to relevant documentation and valid legislation.

Assets being administered by liquidator: According to relevant documentation and valid legislation.

Guilty of misrepresentation, withheld information, unable to provide required documents and obtained confidential information of this procedure: According to relevant documentation and valid legislation.

Purely national exclusion grounds: According to relevant documentation and valid legislation.

Conflict of interest due to its participation in the procurement procedure: According to relevant documentation and valid legislation.

Direct or indirect involvement in the preparation of this procurement procedure: According to relevant documentation and valid legislation.

Guilty of grave professional misconduct: According to relevant documentation and valid legislation.

Early termination, damages or other comparable sanctions: According to relevant documentation and valid legislation.

Breaching of obligations in the fields of social law: According to relevant documentation and valid legislation.

Payment of social security contributions: According to relevant documentation and valid legislation.

Business activities are suspended: According to relevant documentation and valid legislation.

Payment of taxes: According to relevant documentation and valid legislation.

Terrorist offences or offences linked to terrorist activities: According to relevant documentation and valid legislation.

5. Lot

5.1 Lot: LOT-0000

Title: Unmanned Aircraft Systems I2 (2 - 10 kg)

Description: The Finnish Border Guard (later also Contracting Authority) is planning to procure Unmanned Aircraft Systems (UAS) for operational use in border environment in accordance with this invitation and its appendices. The target number (40 - 50) of purchased UA-systems shall depend on the price of the systems. The procured Unmanned Aerial Vehicle (UAV) should have take-off weight between 2-10 kg including payload. The planned draft procurement list of items in one UAS includes: - 1-2 GCS (Ground Control Station) - Communication and Control system (datalink) - UAV with batteries and spare batteries and chargers - EO/IR-camera (Electro Optical and Infra-Red), can be separate - RVT (passive or active Remote Video Terminal, same as MRU (Mobile Receiving Unit) - Tether equipment set as option - Payload dropping system as option - Spare parts for two year estimated operating hours - Technical support - Operator and instructor training, such that Finnish Border Guard can train operators - Maintenance training - System documentation - Storage and transportation packages - SDKs and interfaces for integration of the system to existing communication infrastructure - GCS-integrated system simulator as option Typical operational use case scenarios shall be: - monitoring of human and vehicle traffic in border areas - Creation of situational awareness - Finnish Border Guard ISTAR-missions (Intelligence Surveillance Target Acquisition and Reconnaissance) - SAR-missions (Search and Rescue) - Support of special forces operations.

Internal identifier: 679246

5.1.1 Purpose

Nature of the contract: Supplies

Main classification (cpv): 34711200 Non-piloted aircraft

5.1.3 Estimated duration

Duration: 24 MONTH

5.1.4 Renewal

Maximum renewals: 0

5.1.6 General information

Reserved participation: Participation is not reserved.

This procurement is also suitable for small and medium-sized enterprises (SMEs)

Additional information: For more information, please see the annex "General Requirements of the System".

5.1.9 Selection criteria

Criterion:

Type: Economic and financial standing

Description: This information is included in the Invitation to Participate material.

Use of this criterion: Used

Criterion:

Type: Suitability to pursue the professional activity

Description: This information is included in the Invitation to Participate material.

Use of this criterion: Used

Criterion:

Type: Technical and professional ability

Description: This information is included in the Invitation to Participate material.

Use of this criterion: Used

5.1.10 Award criteria

Criterion:

Type: Price

Description: This information will be included in the RFQ material that will be sent to the accepted participants.

Criterion:

Type: Quality

Description: This information will be included in the RFQ material that will be sent to the accepted participants.

5.1.11 Procurement documents

Deadline for requesting additional information: 2023-12-18+02:00 23:59:00+02:00

Address of the procurement documents:

5.1.12 Terms of procurement

Terms of the procedure:

Security clearance is required

Terms of submission:

Obligatory indication of subcontracting: The share of the contract that the tenderer intends to subcontract

Electronic submission: Required

Address for submission:

Languages in which tenders or requests to participate may be submitted: English, Finnish

Deadline for receipt of requests to participate: 2024-01-26+02:00 23:59:00+02:00

Terms of contract:

Conditions relating to the performance of the contract: This information will be included in the RFQ material that will be sent to the accepted participants.

A non-disclosure agreement is required

Financial arrangement: This information will be included in the RFQ material that will be sent to the accepted participants.

Subcontracting:

The contractor must indicate any change of subcontractors during the execution of the contract.

5.1.15 *Techniques*

Framework agreement:

No framework agreement

Information about the dynamic purchasing system

No dynamic purchase system

Electronic auction:

5.1.16 *Further information, mediation and review*

Review organisation: Markkinaoikeus

8. Organisations

8.1 ORG-0001

Official name: Finnish Border Guard

Registration number: 0246003-5

Postal address: PL 3

Town: Helsinki

Postcode: 00131

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: Commercial Unit

Email:

Telephone: +358 295420000

Internet address:

Roles of this organisation:

Buyer

8.1 ORG-0002

Official name: Markkinaoikeus

Registration number: 3006157-6

Postal address: Radanrakentajantie 5

Town: Helsinki

Postcode: 00520

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email:

Telephone: +358 295643300

Internet address:

Roles of this organisation:

Review organisation

8.1 ORG-0003

Official name: Hansel Oy (Hilma)

Registration number: 0988084-1

Postal address: Mannerheiminaukio 1a

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: eSender

Email:

Telephone: 029 55 636 30

Internet address:

Roles of this organisation:

TED eSender

11. Notice information

11.1 Notice information

Notice identifier/version: 2107eb19-ca60-4197-a1b0-5135a5685f34 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice dispatch date: 2023-11-30Z 12:41:30Z

Languages in which this notice is officially available: English

11.2 Publication information

Notice publication number: 00730928-2023

OJ S issue number: 232/2023

Publication date: 2023-12-01Z